

October 9, 1997



Departments of Pediatrics
Division of Gastroenterology
and Nutrition

Stanley H. Zlotkin
M.D., Ph.D., F.R.C.P.(C)
PHONE (416) 813-6171
FAX (416) 813-4972
E-Mail zlotkin@sickkids.on.ca

Dr. Robert Freedom
President
Medical Staff Association
The Hospital for Sick Children
555 University Avenue
Toronto, Ont.
M5G 1X8

Dear Dr. Freedom:

Last fall the Medical Staff Association introduced Security Planning Services to its members. I felt at the time it would be a useful process to confirm whether my retirement planning was adequate and if I had taken the right steps over the years in providing security for my family. I want to thank you for providing this service at this time as it has been an extremely worthwhile investment and I can say without hesitation how important I feel the service is to any doctor.

To begin, I can say it is not a service that my accountant, my lawyer, my broker or my insurance agent could or would take on. It is educational and encompasses career planning, financial analysis of all documents in relation to my goals, problems identifications and solutions.

Bob is a highly motivated and skilled interviewer. He works with you to ensure your goals are going to be met in the most cost and time efficient manner and on your terms.

The software is clear and illustrative and Bob takes every effort to educate you and ensure you understand the process as well as the recommendations.

It is not often that a service of this caliber is offered. That it comes packaged with such a high degree of integrity and professionalism at no cost is a real tribute to our Medical Staff Association for making it available.

Thank you again.

Yours sincerely,

Stanley H. Zlotkin, MD, PhD, FRCPC

SHZ:ls