



May 22, 1998

Dr. Hilary Steinhart
President, Medical Staff Association
Mount Sinai Hospital
600 University Avenue, Rm. 445
Toronto, ON M5G 1X5

Re: Mr. Bob Zinner

Dear Dr. Steinhart:

I am pleased to write to you to acknowledge with appreciation the input of Mr. Bob Zinner to my planning for my and my family's insurance and retirement needs. I would say that initially I was sceptical about meeting with Mr. Zinner because I have had, as many of our colleagues have had, the experience of meeting with people from the financial services industry and feeling a lack of understanding or helpfulness. My involvement with Mr. Zinner has been diametrically opposed to prior contacts.

I found Mr. Zinner to be professional, reliable, interested in my needs rather than his needs and able to provide me with important direction for my financial and planning needs. On Mr. Zinner's recommendation I met with a colleague in another area of financial services and I was equally impressed with this man's integrity and competence.

I would recommend most highly Mr. Zinner to any of our colleagues who are interested or require the benefit of an independent, objective evaluation of their current and future financial status.

Sincerely,

Melyn Leszcz, M.D., F.R.C.P.(C)
Associate Professor of Psychiatry
Head, Psychotherapy Program

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