Ontario Cancer Institute / Princess Margaret Hospital

Institut du Cancer de l'Ontario / Hôpital Princess Margaret

Mr. Robert Zinner
Zinner & Associates
Medical Staff Association Insurance &
Retirement Planning Consultants
247 Forest Hill Road
Toronto, Canada M5P 2N3

Dear Bob,

Recently, you mentioned that Princess Margaret Hospital's Medical Staff Association had requested your consulting services in disability, life insurance and retirement planning for doctors. I am happy to provide you with this letter of recommendation and introduction to my colleagues at this hospital.

Since 1990, Bob Zinner has provided me excellent service as an advisor in both insurance and retirement planning. You were first introduced to me, highly recommended through your involvement with Ontario Regional Cancer Association where your comprehensive analysis of their plan and the OMA's gave me for the first time, a clear understanding of the actual contracts provided in association and group plans. Since that time you have continued to advise me on the Princess Margaret Group Plan and to assist me in putting together a retirement program that I can feel real confidence in.

Bob, has always been available, answering any question or concerns, meeting with me at my convenience and providing timely reviews of my program. He has always shown sensitivity and appreciation for my priorities and goals and consequently helped me put in place a retirement and insurance program that reflects all my personal and budgetary needs. Most importantly, I am confident the plans will do the job they are designed for because Bob has provided me ongoing information from respected third parties in tax, investment and estate planning areas that support his recommendations to me.

I encourage any of my colleagues to utilize this service. Bob has many years of experience working exclusively with medical professionals and their hospital associations. He is highly motivated and provides a much needed service in critical planning areas that many of us simply do not understand. I am pleased our medical staff association is providing this service at Princess Margaret and encourage any doctor to take advantage of the opportunity Bob's planning services provide.

Sincerely,

P. Catton, MD, FRCPC
Radiation Oncology

500 Sherbourne Street, Toronto, Ontario, Canada M4X 1K9 · (416) 924-0671

An accredited, University of Toronto teaching hospital and cancer research institute.