



Toronto General & Western  
Hospital Foundation

July 11, 2008

Dear Bob;

Please find below the Letter of Recommendation that you requested I prepare for you regarding the work Medstaff Consulting has done for both my wife and I over the last 9 years.

You originally came highly recommended by the Hospital Medical Staff Association and from colleagues in my department who have used your services over the more than 20 years you have been working with doctors. From the initial meeting with you, and follow up reviews over the years we have worked together, your detailed analysis and specialized excel spread sheets, allowed both my wife and I to plan with a real understanding of the need for and the results of your recommendations. This has been of tremendous value to us. I have listed just some of the many benefits of your services below.

1. Referral to a top accountant with an extensive experience in medical corporations. Gary Marcus has been an invaluable service to me in tax planning, accounting services and medical incorporation. He is easy to work with and truly an expert on all tax issues. Your MedStaff team of Gary Marcus and Michael Silver, the lawyer, whose services were excellent in handling the legal side of Legal Corporation, were a great help in efficiently and economically addressing the medical incorporation.
2. Financial and Budget planning reviews to ensure we are on target to our goals.
3. Retirement Planning on excel spreadsheets that has significantly simplified an otherwise complex area, as well as greatly reduced taxes.
4. Estate Planning – to ensure that my family will be well looked after with no tax liabilities.

In summary, Medstaff Consulting has had a decisive positive impact on my financial planning over the last 9 years. It is my pleasure to recommend your services to others. Please do not hesitate to contact me should any of your clients require additional information.

Respectfully,

Keyvan Karkouti, MD, FRCPC, MSc

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